

WBHO.CO.ZA



AUDITED SUMMARY CONSOLIDATED  
FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 30 JUNE 2018

**WBHO**



## 2018 HIGHLIGHTS

### REVENUE

**2018: R35,0 billion**

2017: R31,9 billion

### DIVIDEND

**2018: 475 cents**

2017: 475 cents

### EPS

**2018: 1 534 cents**

2017: 1 346 cents

### CASH

**2018: R5,9 billion**

2017: R5,5 billion

### OPERATING MARGIN

**2018: 3.0%**

2017: 3.1%

### CASH GENERATED FROM OPERATIONS

**2018: R1,4 billion**

2017: R1,1 billion

#### CONTRIBUTION BY SEGMENT (%)



- Building and civil engineering
- Roads and earthworks
- Australia
- Construction materials
- United Kingdom

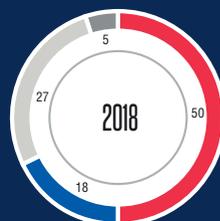
#### Operating profit



#### CONTRIBUTION BY GEOGRAPHY (%)



#### Operating profit



- South Africa
- Rest of Africa
- Australia
- United Kingdom

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## BASIS OF PREPARATION

for the year ended 30 June 2018

The summary consolidated financial statements are prepared in accordance with the JSE Limited Listings Requirements, the framework concepts and the measurement and recognition requirements of International Financial Reporting Standards (IFRS), the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by the Financial Reporting Standards Council, and at a minimum, contain the information required by IAS 34 Interim Financial Reporting and the requirements of the Companies Act of South Africa. This announcement does not include the information required pursuant to par 16A (j) of IAS 34. The full annual consolidated financial statements that includes the relevant information is available on the website of the company, at the registered office of the company or on request from the company secretary.

The accounting policies applied in the preparation of the annual consolidated financial statements, from which the summary consolidated financial statements were derived, are in terms of International Financial Reporting Standards and are consistent with the accounting policies applied in the preparation of the previous consolidated annual financial statements.

The summary consolidated financial statements and the full annual consolidated financial statements have been

compiled under the supervision of the Chief Financial Officer, Charles Henwood CA(SA) and were authorised by the board on 3 September 2018.

The directors take full responsibility for the preparation of the summary report and that the financial information has been correctly extracted from the underlying annual consolidated financial statements.

These summary consolidated financial statements and the full annual consolidated financial statements for the year ended 30 June 2018 have been audited by BDO South Africa Inc. The auditor's report on the summary consolidated financial statements and on the annual consolidated financial statements are available on the company's website at [www.wbho.co.za](http://www.wbho.co.za), or for inspection at the company's registered office, together with the respective financial statements identified in the auditor's reports.

The auditor's report does not necessarily report on all of the information contained in this announcement. Shareholders are therefore advised that in order to obtain a full understanding of the nature of the auditor's engagement they should obtain a copy of the auditor's report and accompanying financial information.

## INDEPENDENT AUDITOR'S REPORT ON SUMMARY CONSOLIDATED FINANCIAL STATEMENTS

for the year ended 30 June 2018

### TO THE SHAREHOLDERS OF WILSON BAYLY HOLMES-OVCON LIMITED

#### Opinion

The summary consolidated financial statements, which comprise the summary consolidated statement of financial position as at 30 June 2018, the summary consolidated statement of financial performance and other comprehensive income, summary consolidated statement of changes in equity and summary consolidated cash flow statement for the year then ended, and related notes, are derived from the audited consolidated financial statements of Wilson Bayly Holmes-Ovcon Limited for the year ended 30 June 2018.

In our opinion, the accompanying summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements, in accordance with the requirements of the JSE Limited's (JSE) requirements for summary financial statements, as set out in the "Basis of Preparation" note set out in the summary consolidated financial statements and the requirements of the Companies Act of South Africa as applicable to summary financial statements.

#### Summary consolidated financial statements

The summary consolidated financial statements do not contain all the disclosures required by International Financial Reporting Standards and the requirements of the Companies Act of South Africa in the preparation of the audited consolidated financial statements of Wilson Bayly Holmes-Ovcon Limited. Reading the summary consolidated financial statements and the auditor's report thereon, therefore, is not a substitute for reading the audited consolidated financial statements and the auditor's report thereon.

#### The audited consolidated financial statements and our report thereon

We expressed an unmodified audit opinion on those consolidated financial statements in our report dated 3 September 2018. That report also includes:

- The communication of key audit matters. Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period.
- An Other information paragraph (refer below).

#### Director's responsibility for the summary consolidated financial statements

The directors are responsible for the preparation of a summary of the audited consolidated financial statements in accordance with the JSE's requirements for summary financial statements, set out in the 'Basis of preparation' note to the summary consolidated financial statements, and the requirements of the Companies Act of South Africa as applicable to

summary financial statements, and for such internal control as the directors determine is necessary to enable the preparation of summary consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on whether the summary consolidated financial statements are consistent, in all material respects, with the audited consolidated financial statements based on our procedures, which were conducted in accordance with International Standard On Auditing (ISA) 810 (Revised), Engagements to Report on Summary Financial Statements.

#### Other information

The other information paragraph in our audit report dated 3 September 2018 states that as part of our audit of the consolidated financial statements for the year ended 30 June 2018, we have read the Directors' Report, the Audit Committee's Report and the Company Secretary's Certificate as required by the Companies Act of South Africa, which we obtained prior to the date of this report, and the Annual Report, which is expected to be made available to us after that date, for the purpose of identifying whether there are material inconsistencies between these reports and the audited consolidated financial statements. These reports are the responsibility of the directors. The paragraph states that, based on reading these reports, we have not identified material inconsistencies between these reports and the audited consolidated financial statements. The paragraph furthermore states that we have not audited these reports and accordingly do not express an opinion on these reports. The paragraph does not have an effect on the summary consolidated financial statements or our opinion thereon.

#### Other matter

We have not audited future financial performance and expectations by management included in the accompanying summary consolidated financial statements and accordingly do not express any opinion thereon.

*BDO South Africa Inc.*

BDO South Africa Inc.  
Per: **J Roberts**  
Director  
Registered Auditor

3 September 2018

22 Wellington Road  
Parktown  
2193

**CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE  
AND OTHER COMPREHENSIVE INCOME**

for the year ended 30 June 2018

	% change	Audited 2018 R'000	Audited 2017 R'000
<b>Revenue</b>	9,8	<b>35 028 475</b>	31 906 660
<b>Operating profit before non-trading items</b>	6,0	<b>1 045 397</b>	986 297
Settlement agreement expense		–	(170 274)
Profit on disposal of shares		–	12 726
Gain on loss of control of subsidiary		<b>5 092</b>	9 607
Loss on deemed disposal of associate		<b>(57 544)</b>	–
Gain on bargain purchase of subsidiary		<b>101 675</b>	–
Share-based payment expense		<b>(63 759)</b>	(57 788)
<b>Operating profit</b>		<b>1 030 861</b>	780 568
Share of losses and profits from equity accounted investments		<b>(4 830)</b>	68 916
Net finance income		<b>168 467</b>	240 894
<b>Profit before taxation</b>		<b>1 194 498</b>	1 090 378
Income tax expense		<b>(351 053)</b>	(319 161)
<b>Profit from continuing operations</b>	9,4	<b>843 445</b>	771 217
Loss from discontinued operations		–	(1 671)
<b>Profit for the year</b>		<b>843 445</b>	769 546
<b>Other comprehensive income</b>			
<i>Items that may be reclassified through profit or loss:</i>			
Translation of foreign entities		<b>23 493</b>	(256 522)
Translation of net investment in a foreign operation		<b>3 304</b>	(20 908)
Revaluation of a designated cash-flow hedge		–	(11 269)
Tax effect of above items		<b>(925)</b>	9 235
Share of associates' comprehensive income		<b>(10 153)</b>	(33 933)
<b>Total comprehensive income for the year</b>		<b>859 164</b>	456 149
<b>Profit from total operations attributable to:</b>			
Equity shareholders of Wilson Bayly Holmes-Ovcon Limited		<b>815 872</b>	722 064
Non-controlling interests		<b>27 573</b>	47 482
		<b>843 445</b>	769 546
<b>Total comprehensive income attributable to:</b>			
Equity shareholders of Wilson Bayly Holmes-Ovcon Limited		<b>831 591</b>	410 187
Non-controlling interests		<b>27 573</b>	45 962
		<b>859 164</b>	456 149
<b>Earnings per share (cents)</b>			
Basic earnings per share	14,0	<b>1 534,3</b>	1 345,6
Diluted earnings per share	14,0	<b>1 533,8</b>	1 345,1
Headline earnings per share	8,1	<b>1 414,6</b>	1 307,9
Diluted headline earnings per share	8,1	<b>1 414,1</b>	1 307,5
Dividend per share (cents)		<b>475,0</b>	475,0

**CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE  
AND OTHER COMPREHENSIVE INCOME** (continued)

for the year ended 30 June 2018

	% change	Audited 2018 R'000	Audited 2017 R'000
<b>Profit from continuing operations attributable to:</b>			
Equity shareholders of Wilson Bayly Holmes-Ovcon Limited		<b>815 872</b>	722 133
Non-controlling interests		<b>27 573</b>	49 084
		<b>843 445</b>	771 217
<b>Earnings per share – continuing operations (cents)</b>			
Basic earnings per share	14,0	<b>1 534,3</b>	1 345,7
Diluted earnings per share	14,0	<b>1 533,8</b>	1 345,3
Headline earnings per share	8,1	<b>1 414,6</b>	1 308,9
Diluted headline earnings per share	8,1	<b>1 414,1</b>	1 308,5

**CONSOLIDATED STATEMENT OF  
CHANGES IN EQUITY**

for the year ended 30 June 2018

	Share capital R'000	Foreign currency translation reserve R'000	Non- distributable reserves R'000	Distributable reserves R'000	Shareholders' equity R'000
At 1 July 2016	28 597	490 407	212 107	4 697 318	5 428 429
Profit for the year	–	–	–	722 064	722 064
Other comprehensive income (OCI)	–	(256 522)	–	(21 423)	(277 945)
Share of associate OCI	–	(33 933)	–	–	(33 933)
Dividend paid	–	–	–	(277 410)	(277 410)
Treasury shares acquired	–	–	(278 996)	–	(278 996)
Share-based payment	–	–	57 788	–	57 788
Share-based settlement	–	–	6 226	–	6 226
Changes in interests in subsidiaries	–	–	–	(45 718)	(45 718)
At 30 June 2017	28 597	199 952	(2 875)	5 074 831	5 300 505
Profit for the year	–	–	–	<b>815 872</b>	<b>815 872</b>
Other comprehensive income	–	<b>23 493</b>	<b>2 379</b>	–	<b>25 872</b>
Share of associate OCI	–	<b>(10 153)</b>	–	–	<b>(10 153)</b>
Dividend paid	–	–	–	<b>(275 153)</b>	<b>(275 153)</b>
Shares bought back	<b>(32)</b>	–	–	–	<b>(32)</b>
Share-based payment	–	–	<b>63 759</b>	–	<b>63 759</b>
Share-based settlement	–	–	<b>(48 951)</b>	–	<b>(48 951)</b>
Changes in interests in subsidiaries	–	–	–	<b>(60 080)</b>	<b>(60 080)</b>
At 30 June 2018	<b>28 565</b>	<b>213 292</b>	<b>14 312</b>	<b>5 555 470</b>	<b>5 811 639</b>

**CONSOLIDATED STATEMENT  
OF FINANCIAL POSITION**  
at 30 June 2018

	Audited 2018 R'000	Audited 2017 R'000
<b>ASSETS</b>		
Non-current assets		
Property, plant and equipment	1 883 072	1 635 349
Goodwill	531 117	523 613
Equity accounted investments	745 059	650 246
Long-term receivables	373 136	446 924
Deferred taxation	667 779	631 799
<b>Total</b>	<b>4 200 163</b>	<b>3 887 931</b>
Current assets		
Inventories	284 543	258 858
Amounts due by customers	1 816 792	758 001
Trade and other receivables	6 213 877	5 635 000
Taxation receivable	116 020	148 534
Cash and cash equivalents	5 992 461	5 545 583
<b>Total</b>	<b>14 423 693</b>	<b>12 345 976</b>
<b>Total assets</b>	<b>18 623 856</b>	<b>16 233 907</b>
<b>EQUITY AND LIABILITIES</b>		
Capital and reserves		
Share capital	28 565	28 597
Reserves	5 783 074	5 271 908
Shareholders' equity	5 811 639	5 300 505
Non-controlling interests	207 517	139 895
<b>Total</b>	<b>6 019 156</b>	<b>5 440 400</b>
Non-current liabilities		
Long-term liabilities	169 718	192 637
Deferred taxation	27 527	57 211
<b>Total</b>	<b>197 245</b>	<b>249 848</b>
Current liabilities		
Excess billings over work done	2 093 158	1 673 161
Trade and other payables	8 538 478	6 931 937
Provisions	1 764 968	1 913 262
Taxation payable	10 851	25 299
<b>Total</b>	<b>12 407 455</b>	<b>10 543 659</b>
<b>Total equity and liabilities</b>	<b>18 623 856</b>	<b>16 233 907</b>

**CONSOLIDATED STATEMENT  
OF CASH FLOWS**  
for the year ended 30 June 2018

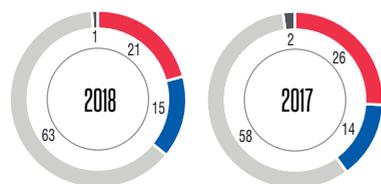
	Audited 2018 R'000	Audited 2017 R'000
Operating profit before working capital requirements	1 126 373	1 084 403
Working capital changes	263 158	32 225
Cash generated from operations	1 389 531	1 116 628
Net finance income	186 129	259 765
Taxation paid	(362 634)	(252 139)
Dividends paid	(285 339)	(302 081)
Cash retained from operations	927 687	822 173
<b>Cash flow from investing activities</b>		
Advances of long-term receivables	(38 774)	(265 356)
Repayment of long-term receivables	131 923	90 765
Repayment of contributed equity	-	152 211
Additional investment in equity accounted investments	(241 921)	(202 962)
Disposal of equity-accounted investments	-	13 386
Proceeds on disposal of businesses	-	112 726
Proceeds from share buy-back in subsidiary	-	8 815
Proceeds on disposal of property, plant and equipment	78 175	130 369
Purchase of property, plant and equipment	(238 274)	(220 402)
	(308 871)	(180 448)
<b>Cash flow from financing activities</b>		
Repayment of borrowings	-	(21 288)
Transactions with owners	(93 148)	(184 531)
Purchase of treasury shares	-	(278 996)
Equity-settled incentives	(63 611)	-
Instalments in respect of capitalised finance leases	(63 165)	(46 321)
	(219 924)	(531 136)
<b>Net increase in cash and cash equivalents</b>	<b>398 892</b>	<b>110 589</b>
Foreign currency translation effect	(31 002)	(167 054)
Cash and cash equivalents at the beginning of the year	5 545 583	5 752 194
Cash and cash equivalents acquired	83 756	12 451
Cash and cash equivalents derecognised	(4 768)	(162 597)
<b>Cash and cash equivalents at the end of the year</b>	<b>5 992 461</b>	<b>5 545 583</b>

**NOTES TO THE  
FINANCIAL STATEMENTS**  
for the year ended 30 June 2018

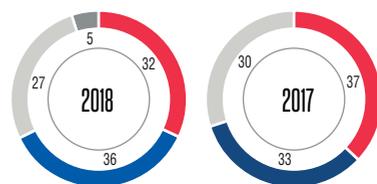
	Audited 2018 R'000	Audited 2017 R'000
<b>1. SEGMENTAL INFORMATION</b>		
<b>Segment revenue</b>		
Building and civil engineering	7 302 475	8 135 777
Roads and earthworks	5 282 155	4 589 881
Australia	21 941 438	18 599 977
<b>Total construction revenue</b>	<b>34 526 068</b>	31 325 635
Property developments	1 778	2 301
Construction materials	500 629	578 724
Total revenue	<b>842 034</b>	892 940
Inter-segment revenue	<b>(341 405)</b>	(314 216)
<b>Total revenue</b>	<b>35 028 475</b>	31 906 660
<b>Segment operating profit before non-trading items</b>		
Building and civil engineering	332 184	384 943
Roads and earthworks	370 858	341 737
Australia	277 906	258 986
United Kingdom	57 209	-
<b>Total construction operating profit</b>	<b>1 038 157</b>	985 666
Property developments	1 970	(1 472)
Construction materials	5 270	2 103
<b>Total operating profit before non-trading items</b>	<b>1 045 397</b>	986 297

	Audited 2018 R'000	Audited 2017 R'000
<b>Geographical revenue</b>		
South Africa	10 649 599	11 453 907
Rest of Africa	2 437 438	1 852 776
Australia	21 941 438	18 599 977
<b>Total revenue</b>	<b>35 028 475</b>	31 906 660
<b>Geographical operating profit</b>		
South Africa	524 653	475 720
Rest of Africa	185 629	251 591
Australia	277 906	258 896
United Kingdom	57 209	-
<b>Total operating profit before non-trading items</b>	<b>1 045 397</b>	986 297
<b>Geographical non-current assets excluding deferred tax</b>		
South Africa	1 797 922	1 642 474
Rest of Africa	368 597	466 851
Australia	1 145 074	943 845
United Kingdom	220 791	202 962
	<b>3 532 384</b>	3 256 132

**SEGMENT REVENUE**

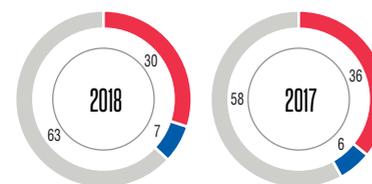


**SEGMENT OPERATING PROFIT**

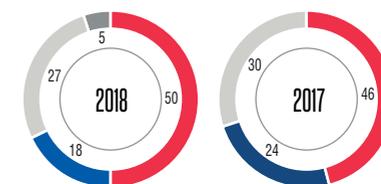


- Building and civil engineering
- Roads and earthworks
- Australia
- Construction materials
- United Kingdom

**GEOGRAPHICAL REVENUE**



**GEOGRAPHICAL OPERATING PROFIT**



- South Africa
- Rest of Africa
- Australia
- United Kingdom

**NOTES TO THE  
FINANCIAL STATEMENTS**  
for the year ended 30 June 2018

	Audited 2018 R'000	Audited 2017 R'000
<b>2. RECONCILIATION OF HEADLINE EARNINGS</b>		
<b>Continuing operations</b>		
Attributable earnings	815 872	722 133
Adjusted for:		
Gain on loss of control of subsidiary	(5 092)	(9 607)
Loss on deemed disposal of equity accounted investments	57 544	–
Gain on bargain purchase of subsidiary	(101 675)	–
Profit from the disposal of property, plant and equipment	(18 996)	(14 345)
Non-controlling interest in above transactions	645	401
Tax effect of above transactions	5 339	3 813
Equity accounted investments:		
Profit from the disposal of property, plant and equipment	(3 223)	–
Impairment of investments	1 097	–
Tax effect of above transactions	683	–
	<b>752 194</b>	<b>702 395</b>
<b>Total operations</b>		
Attributable earnings	815 872	722 064
Adjusted for:		
Gain on loss of control of subsidiary	(5 092)	(9 607)
Loss on deemed disposal of equity accounted investments	57 544	–
Gain on bargain purchase of subsidiary	(101 675)	–
Profit from the disposal of property, plant and equipment	(18 996)	(15 545)
Non-controlling interest in above transactions	645	934
Tax effect of above transactions	5 339	4 000
Equity accounted investments:		
Profit from the disposal of property, plant and equipment	(3 223)	–
Impairment of investments	1 097	–
Tax effect of above transactions	683	–
	<b>752 194</b>	<b>701 846</b>
<b>3. ORDINARY SHARES</b>		
Ordinary shares in issue ('000)	59 890	63 190
Weighted average number of shares ('000)	53 175	53 663
Diluted weighted average number of shares ('000)	53 192	53 680

**4. BUSINESS COMBINATIONS**

Following the initial acquisition of a 40% interest in the Byrne Group in 2017, WBHO UK Limited (WBHO UK) increased its shareholding from 40% to 80% on 18 June 2018. The Byrne Group consists of the Byrne Bros. who specialise in concrete sub and superstructure packages while new build refurbishment and fit-out projects are delivered through Ellmer Construction.

The original valuation performed for the company at the acquisition date on 22 June 2017 included a forecast amount for earnings before interest, tax and depreciation (EBITDA) in respect of the 2018 financial year. The share purchase agreement allowed for the original valuation to be amended to include the actual EBITDA achieved for FY18. In the event that the actual EBITDA was lower than the forecast EBITDA, the shareholders had a pre-emptive right to recapitalise the business such that the original valuation was maintained.

If the shareholders elected not to do so, WBHO UK would receive additional shares in the company. The total adjusted interest acquired after the issue of additional shares would be equivalent to the proportion of the group's original investment of £12 million to the total value of the amended valuation. Due to the extent of the losses incurred in the current financial year the original shareholders elected not to recapitalise the business with the result that on 18 June 2018 the group's interest in the company increased from 40% to 80% for no further consideration.

The investment was accounted for as an associate up until the date of the change in shareholding. In terms of IFRS 3 Business combinations, when control is achieved in stages, the group's investment is disposed of as follows:

	R'000
Fair value of the business at 30 June 2018	276 838
40% of fair value (deemed consideration)	110 735
Carrying amount of investment at 30 June 2018	(168 279)
<b>Loss on deemed disposal</b>	<b>(57 544)</b>

The group's 80% interest is subsequently acquired in terms of the provisions of IFRS 3:

All identifiable assets and liabilities are recognised at fair value after a detailed review including identifying any possible intangible assets. No further intangible assets were identified. The acquisition resulted in a gain on bargain purchase due to the losses made in the current year.

The following audited information summarises the fair value of the identifiable assets acquired and liabilities assumed at the acquisition date:

	R'000
<b>Assets</b>	
Property, plant and equipment	220 791
Deferred taxation	30 055
Amounts due by customers	85 245
Contract debtors	397 797
Contract debtor retentions	181 273
Other current assets	70 894
Cash and cash equivalents	83 756
<b>Total</b>	<b>1 069 811</b>
<b>Liabilities</b>	
Non-current liabilities	13 488
Excess billings over work done	41 494
Trade and other payables	226 738
Subcontractor creditors and retentions	178 749
Contract accruals	141 074
Other current liabilities	191 430
<b>Total</b>	<b>792 973</b>
Fair value of identifiable net assets	276 838
Proportionate share of non-controlling interests recognised	(55 368)
Group's share of net assets acquired	221 470

**NOTES TO THE  
FINANCIAL STATEMENTS** (continued)  
for the year ended 30 June 2018

**4. BUSINESS COMBINATIONS (CONTINUED)**

	R'000
Fair value of previously held interest (deemed consideration)	110 735
Preference shares acquired	9 060
Group's share of net assets acquired	(221 470)
Gain on bargain purchase	(101 675)
Revenue and losses have not been included in the results of the group for the period from the acquisition date to the reporting date as the amounts are immaterial and it is impracticable to accurately calculate due to the measurement method of construction accounting.	
The amounts below illustrate the impact on the group's results had the acquisition been effective at 1 July 2017.	
Revenue	2 393 891
Loss after tax	(117 060)

In the current year, 40% of the after-tax loss amounting to R46,8 million has been included in the group's share of profits and losses from equity accounted investments.

In the prior year, the acquisition of iKusasa Rail was disclosed as provisional. This acquisition has been finalised and there are no changes to report.

**5. EVENTS AFTER THE REPORTING DATE**

**Russells Limited and Russell Homes Limited**

On 18 July 2018, WBHO UK Limited concluded an agreement in which it acquired a controlling 60% interest in Russells Limited and a 31.7% equity-accounted interest in Russell Homes Limited for a consideration of £32, 8 million (R572 million) and £3,3 million (R56,4 million) respectively.

Following stagnant growth within local markets over recent years, WBHO has been seeking growth opportunities in new markets in order to further diversify its earnings platform. The construction market in the United Kingdom was identified as offering the most potential at acceptable levels of risk. The acquisition of the Russells businesses is an excellent strategic fit for the group's UK operations and will add additional substance to WBHO's presence in the UK market. The culture and values of both the business and the management team, which are based on teamwork, integrity and loyalty, are strongly aligned with those of WBHO.

Russells Limited is a main contracting business located in Manchester in the United Kingdom (UK) and provides design, installation and project management capabilities across all main sectors. Russells was founded in 1997 and has grown from a small regional contractor into one of North West England's largest and most successful construction business with a strong and reputable brand.

Russell Homes Limited specialises in land acquisition and planning applications in respect of in-house and developer-led residential schemes and is experienced in delivering a full spectrum of builds, from cost-effective social housing to executive homes and luxurious bespoke builds.

Russell Homes Limited offers WBHO entry into the UK residential property market. The business has a number of schemes in various stages from planning permission to build-out with good potential for future growth in the region.

The following information summarises the fair value of identifiable assets recognised and liabilities assumed in respect of Russells Limited on the acquisition date:

	R'000
<b>Assets</b>	
Property, plant and equipment	26 121
Intangible assets	2 437
Amounts due by customers	122 847
Trade and other receivables	297 409
Loan to Russell Homes	148 280
Cash and cash equivalents	139 508
<b>Total</b>	<b>736 602</b>
<b>Liabilities</b>	
Non-current liabilities	26 112
Deferred taxation	1 116
Trade and other payables	204 832
Accruals	171 183
Other current liabilities	32 388
<b>Total</b>	<b>435 631</b>
Fair value of identifiable net assets	300 971
Proportionate share of non-controlling interests recognised	(120 388)
Fair value of identifiable net assets acquired	180 583
Cash consideration	571 670
Fair value of identifiable net assets acquired	(180 583)
Goodwill recognised on acquisition	391 087

An assessment to identify potential intangible assets within the business has yet to be performed as the acquisition was finalised shortly after year end. Therefore the amount recognised as goodwill is provisional.

The provisional goodwill arising on the acquisition of this business is not expected to be deductible for tax purposes.

The amounts below illustrate the impact on the group's results had the acquisition been effective at 1 July 2017.

Revenue	1 308 318
Profit after tax	128 303

**3Q Mahuma Concrete (Pty) Ltd**

The amount of R40 million held in escrow pending the lapsing of the warranty period was received in July 2018.

The board is not aware of any other matter or circumstance arising since the end of the reporting period not otherwise dealt with in the summary consolidated financial statements, which significantly affects the financial position of the group at 30 June 2018 or the results of its operations or cash flows for the year then ended.

## COMMENTARY

The group delivered a credible set of results this year where market sentiment in Australia and the United Kingdom (UK) was positive, while the local construction environment deteriorated rapidly with a number of large and medium-sized contractors facing financial difficulties. Locally, building activity continues to subside which when combined with low levels of public infrastructure spending, has seen a significant decrease in overall activity within the sector. In addition, activity in the group's targeted markets in the rest of Africa remained relatively stagnant.

Within this climate, stringent bid identification and selection, well executed projects and containment of overhead expenditure have been paramount in delivering profitable results for the overall African business.

The Building and civil engineering division produced solid results within a shrinking market and the Roads and earthworks division saw growth in both revenue and profitability, however the local construction materials division continues to endure difficult market conditions. In Australia, the group experienced strong revenue growth in both the building and infrastructure businesses as well as an improvement in the combined operating performance. The losses generated in the UK this year were primarily due to a significant decline in revenue arising from various delays in project commencement married with the implementation of the group's turnaround strategy for the business.

### FINANCIAL REVIEW

#### Revenue and operating profit

Group revenue increased by 10% from R31,9 billion to R35,0 billion in FY18 driven by strong growth of 18% from Australia. Revenue from the African business decreased by 2 % in aggregate, comprising a 7% decrease in South Africa and a 32% increase in revenue from the rest of Africa. The decrease in local revenue was primarily attributable to lower activity within building markets and the knock-on effect on the construction materials business. While local revenue from the Roads and earthworks division was broadly in line with the previous year, the division showed growth across all regions in the rest of Africa. The growth in revenue from Australia and the rest of Africa resulted in an increased contribution toward group revenue from 58% to 63% and 6% to 7% respectively, while the South African contribution dropped from 36% to 30%.

The operating profit before non-trading items of the group increased by 6% to R1,05 billion compared to R986 million in the previous year resulting in an operating margin of 3%. The operating profit from Australia increased by 7% and improved profitability from the Roads and earthworks division and the UK negated lower profitability from the Building and civil engineering and Construction materials divisions. The local currency has been particularly volatile this year resulting in currency gains of R128 million of which R80 million related to cash balances held in the United Kingdom at 30 June 2018.

#### Non-trading items

Included in non-trading items is the financial effect of the additional interest acquired in the Byrne Group in the UK. The original valuation performed for the company at the acquisition date on 22 June 2017 included a forecast amount for earnings before interest, tax and depreciation (EBITDA) in respect of the 2018 financial year. The share purchase agreement allowed for the original valuation to be amended to include the actual EBITDA achieved for FY18. In the event that the actual EBITDA was lower than the forecast EBITDA, the shareholders had a pre-emptive right to recapitalise the business such that the original valuation was maintained. If the shareholders elected not to do so, WBHO would receive additional shares in the company. The total adjusted interest acquired after the issue of additional shares would be equivalent to the proportion of the group's original investment of £12 million to the total value of the amended valuation. Due to the extent of the losses incurred in the current financial year the original shareholders elected not to recapitalise the business with the result that on 18 June 2018 the group's interest in the company increased from 40% to 80%.

In terms of IFRS the group is required to dispose of its non-controlling interest for deemed proceeds equal to its percentage interest (40%) of the fair value of the company less the carrying amount of its investment. This resulted in a loss on disposal of R58 million.

The controlling interest in the company is then acquired for a deemed purchase consideration equal to the percentage interest acquired (80%) of the fair value of the assets and liabilities acquired plus any additional cash consideration. Due to the mechanism described above no further cash consideration was payable for the additional 40% interest acquired and this resulted in a gain on bargain purchase of R102 million. Full details of the accounting for this transaction are disclosed in note 4 of the summary financial statements.

The share-based payment expense of R63,8 million recognised relates to the WBHO Share Plan for executive management and the existing broad-based and management share schemes in place.

#### Earnings per share and headline earnings per share – continuing operations

Earnings per share from continuing operations increased by 14% from 1 345.6 cents per share at 30 June 2017 to 1 534.3 cents per share at 30 June 2018 and headline earnings per share increased by 8% from 1 307.9 cents per share to 1 414.6 cents per share.

Included in earnings in FY17 was a once off-expense relating to the Settlement Agreement signed with Government in the previous year. Adjusting for this once-off expense, earnings per share and headline earnings per share have decreased by 2.5% and 8% compared to the previous year.

#### Equity-accounted investments (associates and joint ventures)

Following the reclassification of the Byrne Group, the group has an interest in 11 equity accounted investments. The Byrne Group was accounted for as an associate up to the date on which the additional interest was acquired and the performance of the company up until that date is reflected in the table below alongside the remaining equity accounted investments:

Entity	Industry	Country	Effective %	Carrying amount of investment Rm	Share of after-tax profit/(loss)	
					2018 Rm	2017 Rm
Gigajoule International	Gas supply	Mozambique	26.6%	129,4	10,9	12,4
Gigajoule Power	Power	Mozambique	13%	142,6	24,1	18,9
Dipalopalo	Serviced accommodation	South Africa	27.7%	61,3	-	-
DFMS Joint Venture	Serviced accommodation	South Africa	14.6%	4,1	4,1	-
Edwin Construction	Road and civil construction	South Africa	49%	95,2	9,6	-
iKusasa Rail SA	Railway construction	South Africa	49%	9,1	(6,7)	-
Catchu Trading	Property development	South Africa	50%	95,1	-	-
Byrne Group	Building and civil construction	United Kingdom	-	-	(46,8)	-
Caulfield	Property development	Australia	30%	135,2	-	37,6
The Glen Residential	Property development	Australia	20%	69,3	-	-
IACS	Construction	South Africa	28.3%	3,8	-	-
Total				745,1	(4,8)	68,9

During the year the group received a dividend of R6 million from Gigajoule International and R10,9 million from Edwin Construction.

Gigajoule International, a shareholder in the Matola Gas Company which sells and distributes gas in Mozambique and Gigajoule Power, which provides electricity generated from a gas-fired power station both continue to perform well within their respective markets.

## COMMENTARY (continued)

The operational phase of the serviced accommodation concession for Statistics South Africa commenced toward the end of the last financial year. The outstanding finalisation of various contractual issues in respect of the construction phase of the concession has resulted in no profit to date being recognised by the private party. The DFMS Joint Venture responsible for providing the serviced accommodation on behalf of Dipalopalo has performed well over the period and has returned its first profits to partners.

Following the completion of Precinct 1 in the previous financial year, no profitability has been recognised within the Caulfield development in the current year. Pre-sales of Precinct 2 have progressed well with this phase of the development now 99% sold. In addition, Probuild Constructions Aust (Probuild) successfully negotiated the design and construct contract for the development which commenced in October 2017.

Edwin Construction, an associate company delivered an improved performance this year with revenue growing by 53%. Following subdued activity in the provincial road sector the business has successfully diversified into new markets securing two new infrastructure projects for private clients during the year. Two road projects secured in the second half of FY17 also supported growth this year.

The operational performances of the Byrne Group is discussed under the operational review of the United Kingdom

### Amounts due by customers

The increase in amounts due by customers of R1,1 billion relates predominantly to an amount of R620 million in WBHO Infrastructure in Australia of which R416 million relates to a significant under payment by the client on the OSAR Western Road upgrade project in Australia due to the certification process. WBHO Infrastructure has requested that the process be reviewed in order to better align payment with costs incurred. The consolidation of the Byrne Group at 30 June 2018 added a further R85 million to the balance.

### Cash

The cash balances increased by R447 million to R5,9 billion at 30 June 2018 from R5,5 billion at 30 June 2017. This comprises an increase in cash balances in Australia of R461 million, a net decrease in other cash balances of R99 million offset by the recognition of cash balance of R84 million in respect of the Byrne Group which is now a subsidiary.

Cash generated from operations remains healthy amounting to R1,4 billion compared to R1,1 billion generated in the comparative period. Capital expenditure increased marginally from R309 million to R316 million of which R238 million was acquired for cash and R78 million was financed. Depreciation amounted to R240 million (2017: R211 million). Other significant cash outflows included R242 million in respect of equity-accounted investments discussed above. Local and foreign cash balances amounted to R1,2 billion and R4,7 billion respectively.

### Changes in non-controlling interests

In terms of the shareholder agreements, Probuild Constructions (Probuild) acquired a further 3.8% interest from minority shareholders during the year at a cost AU\$8,4 million, while WBHO Australia acquired a further 0.8% from minority shareholders at a cost of AU\$1,6 million. The combined effect of these transactions resulted in an increase in the group's interest in Probuild of 4.6% from 80.4% to 85%. In June 2018, WBHO Infrastructure issued 0,8 million shares to management for a consideration of AU\$2,6 million. The group's effective interest in the company reduced from 95.1% to 90.1% as a result.

### Contingent liabilities

Financial guarantees issued to third parties amount to R10,7 billion in line with those in issue at 30 June 2017.

### Events after the reporting date

On the 18 July 2018, the group acquired a 60% interest in Russells Limited and a 31.7% interest in Russell Homes Limited, both companies located in the UK. The consideration paid amounts to £32,6 million and £3,3 million respectively. Full details of the transaction are included in note 5 of the summary financial statements.

## OPERATIONAL REVIEW BUILDING AND CIVIL ENGINEERING

	% change	2018 Rm	2017 Rm
Revenue	10.3% decline	7 302	8 136
Operating profit	4,5% margin	332	385
Capital expenditure		76	67
Depreciation		45	43

Revenue from the Building and civil engineering division declined by 10% in the current year impacted by shrinking building markets and the completion of a number of mega-projects in the previous year. A moderate improvement in activity within the Coastal building divisions and growth within the Civil engineering division alleviated some of these effects. The decrease in the margin from 4.7% to 4.5% reflects the more competitive environment in general, lower revenue from higher-margin design and construct projects in the current year and a lower margin return from the civil engineering division due to conservative profit recognition on a challenging major project.

### Building

The enduring low-growth environment continues to weigh on local building markets, particularly in Gauteng. There has been noticeably less tender activity from the division's traditional larger customers and with fewer large-scale projects available the division is competing against more mid-tier contractors on smaller contracts. As a result overall Building revenue decreased by 17%.

The commercial office sector continued to generate the highest levels of revenue for the division and was in line with the previous year. The sector contributed 47% toward overall revenue and activity was centred in Gauteng where it comprised 66% of revenue from the region. Key projects completed in Gauteng this year include the iconic PWC twisted tower at Waterfall, the new head office for Discovery in Sandton, the redevelopment of 33 Baker Street in Rosebank and the Loftus Park commercial development in Tshwane. Significant ongoing projects include 92 Rivonia, a 4 star rated green building and 2 Pybus both of which are office developments located opposite Sandton City as well as the Rosebank Link opposite the Gautrain station in Rosebank. In the coastal regions, the Sable Park office development in the Western Cape and the CCI offices and ABSA regional head office, both on the Umhlanga Ridge, contributing toward activity.

Residential activity and mixed-use developments, which can comprise elements of residential, retail, hotel and office space, saw a marked improvement during the year. Together, revenue from this sector more than doubled that of the comparative period and contributed 27% toward the total building revenue. Major projects under construction this year encompass further phases of the 6800m<sup>2</sup> Club Development and the Trilogy apartments at Menlyn Maine in Tshwane, the Umhlanga Arch in KZN, the Yacht Club located at the Foreshore of the V&A Waterfront as well as the Palm Vue and Axis apartments in Century City and student accommodation in Summerstrand in the Eastern Cape.

The retail sector remains heavily subdued and revenue from this sector declined by 60% in FY18. Activity was concentrated in Kwa-Zulu Natal where the ongoing development in and around Umhlanga has offered opportunities. During the year the Cornubia shopping centre was completed while the extensions to the Gateway shopping centre will be completed early in the next financial year. In Gauteng, activity was limited to smaller refurbishments at the Sandton City and Eastgate shopping centres.

Following the completion of the casino at the Time Square mega-project in Centurion last year, revenue from the hotels and casino sector has reduced to normal levels. The hotel component of Time Square was largely completed this year and supported activity from the sector in Gauteng. The remaining activity was in KZN where construction at the Sun Coast Casino resumed and contributed strongly toward revenue in the region. The award of the Radisson BLU Oceans Hotel in Umhlanga in the second half of the year was also important.

In the Western Cape the division successfully completed the Norval Foundation Gallery in Steenberg.

## COMMENTARY (continued)

Industrial activity for the division was concentrated mainly in the Eastern Cape with the first phases of the Yekani project at the East London Industrial Development Zone being successfully handed over and the first phase of a project for BAIC, where a new car assembly plant is being developed in Port Elizabeth, is progressing well.

In Ghana, revenue dropped sharply - with our traditional customer base having lost appetite for the region, the international building team has struggled to replace existing projects. The design and construct contract incorporating new offices for Standard Chartered Bank on behalf of RMB Westport was completed and successfully handed over in the second half of the year and construction of a new mall in Takoradi will continue into next year.

### Civil engineering

While revenue from the Civil engineering division grew strongly this year, growth was largely due to the execution of existing projects as opportunities from within both the local market and West Africa remain limited. Construction activity was focused at the crude oil terminal in Saldanha (delivered together with the Roads and earthworks division) and the ongoing re-access works at the Kusile Power Station which comprised the majority of revenue generated. Various delays to the construction programme at the crude oil terminal have resulted in a conservative approach to profit recognition on this project which has impacted the overall margin of the division.

The award of two new mid-sized coal mining infrastructure projects during the year, both for Exxaro, was welcome and hopefully indicative of an improving climate within this sector. These projects consist of a rapid load out station at the Grootegeluk mine in Limpopo and a coal handling facility at Belfast. The division also secured its first marine work project in the second half of the year consisting of repair work at the Durban Harbour. While the project is relatively small in nature, the division has been seeking to diversify into the sector to mitigate low levels of activity in traditional markets.

In Zambia there was a moderate improvement in overall activity during the year supported by civil works at the milling plant for the National Milling Corporation and smaller-scale projects within the mining and industrial sectors. However, following an increase in the copper price activity on these mines has improved and in the second six months of the year the division secured a significantly larger project for the construction of a new infrastructure surrounding the concentrator at the Mopani mine in Mufulira which will support further growth in FY19.

In West Africa, the mining infrastructure projects in Guinea and Ghana also executed in conjunction with the group's Roads and earthworks division are nearing completion but have been highly challenging.

### ROADS AND EARTHWORKS

	% change	2018 Rm	2017 Rm
Revenue	15,1% growth	5 282	4 590
Operating profit	7,0% margin	371	342
Capital expenditure		187	178
Depreciation		135	99

Following a strong order intake in FY18, the Roads and earthworks division has achieved solid growth of 15% in the current year. In what was a difficult market, revenue from South Africa was sustained at R3,4 billion and equal to that of the previous year while revenue from the rest of Africa grew by 63% from R1,1 billion to R1,8 billion. Growth from the rest of Africa was spread across all key territories comprising Botswana, Mozambique and West Africa. Local margins improved due to the higher proportion of earthworks, but were hampered by the challenges encountered on the crude oil terminal facility. The overall margin decreased from 7,4% to 7,0% and was negatively affected by poor margins achieved in West Africa on a number of difficult projects discussed further below.

Locally, roadwork and infrastructure for the industrial, mining and energy sectors have comprised the bulk of work executed during the year. Roadwork largely consisted of revenue from existing projects secured in the prior period as the South African National Roads Agency (SANRAL) halted the issue of new tenders pending the finalisation of its future procurement policies. Existing large-scale road projects included upgrade construction on the N1 and N6 in

the Free State and the N2 in the Eastern Cape and the completion of the upgrade to the Oxford road intersection in Johannesburg. New road construction projects awarded this year consisted of new road infrastructure for private clients, extensions to existing roads at Saldanha for the Western Cape provincial government, new bridges and an access road for Transnet also at Saldanha, rehabilitation of the N4 near Zeerust for a toll concession company and the upgrade of a gravel road near Rust de Winter for the Gauteng provincial government. In recent years the division has successfully expanded its footprint nationally within the road sector and is well positioned for when SANRAL resumes spending.

Roadspan, the road surfacing business unit within the division also had a strong year on the back of the high levels of existing road construction, contracting not only internally but with the external market as well.

Revenue from the mining sector consisted mostly of ongoing construction at the Booyensdal mine for Northam Platinum, however a new award for the infrastructure to extend the Klipspruit coal mine in Mpumalanga for South 32 was further evidence of improving activity in the coal mining sector.

Other major infrastructure projects under construction include construction of a haul road, ash dam and accompanying earthworks and infrastructure for SASOL, roads and other infrastructure at the Clairwood logistics park in KZN and the division's participation in the construction of the crude oil terminal facility at Saldanha.

Procurement within local pipeline sector remains challenging with limited opportunities, tender irregularities and high competition with both large and small contractors. A large proportion of work this year was derived internally by offering clients a full suite of construction services alongside the group's other divisions. These included pipeline expertise and construction services at the crude oil terminal facility in Saldanha, the ash dam for SASOL and at the Klipspruit mine for South 32. For external customers, the division executed contracts for Transnet at the Tarlton fuel depot and ongoing small works contracts for Eskom at Rosherville, Joburg Water, Egoli Gas, the City of Cape Town and Natref.

The division continues to construct well-built low cost housing for rural communities in KZN and the Eastern Cape.

In Botswana, revenue grew by 37% comprising mining infrastructure activity at the Debswana diamond mine in Orapa, ongoing construction of a pump station along the North South Carrier Pipeline and the inclusion of the Tshwele Hills rail project being executed by iKusasa Rail Africa.

iKusasa Rail performed well in Africa but as a result of Transnet and Prasa not awarding any new contracts, the result in South Africa was very disappointing.

In Mozambique revenue increased by 76% following a sharp decline in FY17. Activity in the region centred around the Vale coal mine, further rehabilitation of the EN4, pipeline infrastructure and services within the Temane and Pande gas fields for SASOL and construction of a new 60 000m<sup>2</sup> transfer facility for Grindrod in order to transport graphite to the Nacala port.

Revenue from West Africa also grew sharply by 77% due to various projects secured in Ghana, Guinea and Burkina Faso last year. The simultaneous award of six of these projects, with some located in extremely remote areas, resulted in delays in the mobilisation of resources (particularly plant and the local labour component required under the contract). Additional resourcing aimed at clawing back lost time have resulted in additional costs and weak margin performance.

### AUSTRALIA

	% change	2018 Rm	2017 Rm
Revenue	18,0% increase	21 941	18 600
Operating profit	1,3% margin	278	259
Capital expenditure		49	53
Depreciation		52	60

## COMMENTARY (continued)

Revenue from the Australian business grew by 22% in dollar terms this year incorporating 14% growth from the building division and 86% growth from the infrastructure division. Negative currency effects of R751 million resulted in growth of 18% when reporting in Rands. Operating profit increased by 7% as lower profitability from the building business due to two under-performing contracts was supported by healthy profitability within the infrastructure business.

### Building

The building business recorded good growth in all markets other than Queensland where, following steep growth and substandard performance in prior years, activity was purposefully suppressed to achieve consolidation within the region. The larger Melbourne and Sydney markets continue to drive the majority of building activity in Australia demonstrating growth of 26% and comprising 69% of total revenue. While the division successfully completed a number of large-scale and iconic residential towers and apartments in these cities at good margins during the year, two problematic projects, one in each city, hampered overall profitability. Both projects suffered programme delays resulting in additional costs to reach completion in the current financial year. Growth of 43% in Western Australia was due to ongoing construction at the AU\$400 million Elizabeth Quay development in Perth.

The strong Asian demand, driven mainly by Chinese property investors, that has supported growth over recent years has also seen rising residential prices in the Australian market. A number of interventions by federal government to improve affordability for owner-occupiers has resulted in a shift away from residential-only projects to more mixed-use and hotel developments within the division's project portfolio.

Prominent residential projects and mixed-use developments completed this year include the Victoria One and Marina Towers in Melbourne, the Discovery Point apartments and Phase 2 of the Promenade residential apartments in Sydney.

Activity in Queensland was centred on the completion of the AU\$280 million Jupiters Hotel and Casino on the Gold Coast.

The Monaco Hickey business in Melbourne, which previously focused on specialised medical and pharmaceutical facilities, has successfully restructured its project portfolio to include projects from the sub AU\$50 million building market.

### Infrastructure and civil engineering

Following 63% growth from a low base in the prior year, the Infrastructure business achieved further growth of 86% this year with revenue increasing to AU\$365 million which comprises 17% of total revenue in Australia. While the business has always had a strong presence and performed well in Western Australia, penetration of the Eastern markets in Victoria has been the focus in recent years. The award of the AU\$600 million OSAR Western Road upgrade in Melbourne alongside in excess of AU\$200 million of renewable energy projects in rural Victoria has seen the business mature in this market with revenue exceeding that of the Western region for the first time. Nonetheless, the Western Australia business contributed strongly toward overall profitability in the 2018 financial year while the Eastern Region secured two new contracts during the year.

### UNITED KINGDOM

(Byrne Group Limited – income accounted for as an associate in the current year)

	2018 Rm
Revenue	2 394
Operating profit	(101)
Restructuring costs	(32)
Finance costs	(8)
Loss before tax	(141)
Taxation	24
Loss after tax	(117)
40% share of after-tax loss	(47)

The Byrne Group has had a disappointing year due to a lower order intake and the start of a number of secured projects significantly delayed. This has adversely affected turnover in the period with revenue for the year to 30 June 2018 of £125 million compared to £303 million in the previous year. The business undertook positive action during the year to reduce its cost base in the face of declining revenue and project uncertainty, however it has not been possible to mitigate the full impact of the reduced level of activity while also keeping core teams in place. The operating loss for the year amounted to £8 million (2017: Operating profit of £3.4 million), which includes £2 million in respect of retrenchment costs.

Byrne Brothers, the specialist concrete frame business, completed projects on Westfield Shopping Centre in Shepherds Bush, the Scalpel, an iconic 37 storey commercial development in the heart of the City of London and a 52 storey residential tower at One Blackfriars overlooking the River Thames.

Ellmer, the refurbishment, new build and fit-out contractor, completed projects at Young Street, a new-build of 53 residential apartments in London's Kensington, the fit-out of apartments at Quadrant 4 in London's Piccadilly and student accommodation at Goldsmiths University.

### CONSTRUCTION MATERIALS

	% change	2018 Rm	2017 Rm
Continuing operations			
Revenue	6% decline	842	893
Inter-company sales		(341)	(314)
Revenue to external customers		501	579
Operating profit	1,0% margin	5	2
Capital expenditure		3	11
Depreciation		8	10

The steel supply market remains particularly difficult. Demand has weakened over recent years as low mining and public infrastructure expenditure have impacted the traditional construction markets of the business. Declining building markets have further increased margin pressure in the current year.

Trading conditions in Gauteng remained challenging with low volumes. In the coastal regions, both the Cape and KZN achieved satisfactory volumes, however margins in KZN are exceptionally competitive.

Poor profitability has been further compounded by the current state of the industry in general which has seen a number of companies enter business rescue in both the top and mid-tier markets. This has resulted in increases write-off and provisioning for bad debts.

### ORDER BOOK AND OUTLOOK

Order book by segment	%	2018 Rm	%	2017 Rm
Building and civil engineering	12	5 985	16	7 189
Roads and earthworks	9	4 165	14	6 161
Australia	66	32 565	70	31 526
United Kingdom	13	6 446	–	–
Total	100	49 161	100	44 876
Order book by geography				
South Africa	18	8 698	26	11 707
Rest of Africa	3	1 452	4	1 643
Australia	66	32 565	70	31 526
United Kingdom	13	6 446	–	–
Total	100	49 161	100	44 876

## COMMENTARY (continued)

The group's total order book at 30 June 2018 increased by 10% from R45 billion to R49 billion. The increase comprises a 32% and 17% decrease in the order books of the Roads and earthworks and Building and civil engineering divisions respectively, a marginal increase of 3% in the order book of Australia and the inclusion of the order book in respect of the Byrne Group in the United Kingdom. The inclusion of the order book of Russells Limited at 30 June 2018 would add a further R4,6 billion to the total book for United Kingdom bringing the total order book to R53,8 billion.

### Africa (including South Africa)

While the general building market remains sluggish with fewer opportunities and smaller sized projects, the order intake of the local building division has remained stable through the year albeit with a larger weighting toward the coastal divisions. The division is also benefitting from reduced competition on available large-scale projects resulting in a greater share of a smaller market. Commercial office projects and residential and mixed use developments will again form the bulk of work to be executed. The division has also secured projects after year end to the value of R1,4 billion which will further support activity in FY19.

New awards and significant ongoing projects that will support building activity in Gauteng this year include new offices for Deloitte at Waterfall, a development at 144 Oxford Street in Rosebank, extensions to the Milpark Hospital for Netcare and a new office development for Exxaro. In the coastal regions ongoing projects include the Oceans Hotel and the Umhlanga Arch development in KZN and the Milkwood social housing project and a new packaging line for the South African Breweries in the Eastern Cape. One of the projects secured after year end was a new head office for Capitec in the Western Cape.

In Ghana, construction of the Takoradi mall and a fit out of Game Stores in Accra are the only building projects on hand. The division has been seeking work from potential new clients however negotiations have proved difficult with the division preferring to turn work down where the risk is deemed to be too high.

The Civil engineering division's order book at the beginning of the year was significantly bolstered by the award of the commercial crude oil terminal facility at Saldanha. Having executed a substantial portion of this work without fully replacing it from other civil markets, the order book declined once again. Activity in FY19 will be supported by ongoing work from the energy sector at Kusile and the crude oil terminal, the two local coal mining infrastructure projects secured during year and the work at the Mopani copper mine in Zambia.

The order book of Roads and earthworks division at the beginning of the year was also strengthened by the award of the crude oil terminal facility and a number of large-scale projects for private clients. As with the Civil engineering division, the division has not fully replaced the higher volume of work executed in FY18 with new contracts. As such the order book has fallen in line with the levels of FY16.

Locally, ongoing construction of the ash dam and related infrastructure at SASOL and the crude oil terminal facility in Saldanha will extend well into the 2019 financial year, while various new road contracts secured during the year will sustain activity from this sector. Hopefully the FY19 year will see new work emerge from SANRAL. In recent years the division has supported a number of smaller emerging contractors, developing long-term mutually beneficial strategic relationships which are key to bidding on public infrastructure projects. The new projects for Anglo and South 32 will form the bulk of local mining activity in the year ahead.

Mining infrastructure activity in Botswana has improved with the sizeable project secured in Orapa while other large mining infrastructure projects for which tenders have been submitted offer further opportunities. In Mozambique construction of Section 19 of the EN4 continues alongside small works projects at the Vale coal mine.

In West Africa, the three mining projects secured in Guinea last year are largely complete, however additional work at the Ahafo gold mine in Ghana seems promising. In addition the division is pursuing roadwork in the Ivory Coast and further mining infrastructure projects in Guinea and Ghana.

### Australia

The Australian order book has been maintained at levels in excess of AU\$3 billion with the Infrastructure business now growing to 26% of the total book. Demand remains strong in both building and infrastructure markets and the business has migrated toward a smaller number of larger sized projects. Significant infrastructure spending by Federal and State governments is nearing unprecedented levels, which while positive for activity levels, is also attracting increasing levels of international contractors and resulting in cost pressure on key material such as concrete and steel.

Projects from the residential, mixed-use and hotel sectors will continue to form bulk of work to be executed in FY19, particularly following the award of the AU\$ 700 million West Side Place contract for the Far East Consortium in what is to be Melbourne's largest CBD residential development with over 2 600 apartments, and the tallest hotel in the southern hemisphere. New awards from this sector in other states include 443 Queen Street, a new residential development in Brisbane comprising three towers and a AU\$200 million mixed-use development in Western Australia comprising residential accommodation and a hotel. In the commercial space, the building business was awarded a AU\$400 million contract for new offices for the Victorian Police Department on behalf of CBus Property.

The WBHO Infrastructure business order book continues to be underpinned by the OSAR road project and renewable energy projects in the Eastern Region alongside ongoing maintenance contracts in the mining and industrial sectors in the Western Region. The high levels of infrastructure spending and increased order book offer ample opportunity for the business.

### United Kingdom (UK)

Stagnant growth and margin pressure within the African business over a number years has prompted WBHO to seek growth opportunities in new markets in order to grow shareholder returns and further diversify the group's earnings platform.

Last year the group acquired a 40% interest in the Byrne Group in London which increased to 80% in June 2018. Subsequent to the end of the year, the group increased its footprint in the UK by acquiring a controlling interest in Russells Limited and a 31.7% interest in Russell Homes Limited which have a strong presence in the North West.

The combined order book of both businesses comprises 21% of the group's order book having added R11 billion to the total.

The London construction market offers substantial opportunity and following the restructuring of the Byrne Group and an improved order intake over the second six months of the year, the business is poised to return revenue volumes back to normalised levels and is expected to operate profitably. The secured order book includes frames at Google's new head office for 7,000 employees near London's King's Cross station as well as two projects in London's Vauxhall area, Aykon One (comprising two residential towers of 50 and 24 storeys) and One Nine Elms, a 56 storey and 42 storey residential development. In respect of Ellmer Construction, the secured order book includes the refurbishment of 180 rooms at the Kingsway Hall Hotel in Covent Garden and the development of 26 high-end luxury apartments at Mayfair Park Residences in London's prosperous Mayfair district. In addition, Ellmer are working on refurbishing five floors and adding a further three floors to Cityside House in Aldgate.

The Manchester market is also strong and the Russells' businesses have relationships with many of the regional developers and housing trusts. With the support of WBHO, the company aims to bid on large-scale projects in the region. Key projects included in FY18 include construction of the Axis Tower, 28 storeys of luxury apartments within a crystal steeple due for completion in 2020 and the refurbishment of Hanover House, a century old heritage building. Other large projects supporting activity in FY19 include the Store Street residential apartment scheme and a new hotel for the Premier Inn. The homes business currently has two residential housing schemes under construction as well a number of other schemes in various stages of planning applications.

WBHO's entry into the UK market offers an exciting new opportunity for the group.

### SAFETY

The group's lost time injury frequency ratio (LTIFR) at 30 June 2018 increased slightly from 0,80 injuries per million man hours at 30 June 2017 to 0,91 in the current year. Sadly one WBHO employee and two subcontractor employees were fatally injured on local projects this year. The Board and management offer their sincere condolences to the family, friends and colleagues affected by this tragic loss of life.

### APPRECIATION

The challenging conditions locally and in Africa and high demand in Australia have both impacted the work-life balance of our employees. In addition staff in the UK have responded well to the restructuring of the business there. The directors acknowledge the additional effort and commitment given by our employees both in Africa, Australia and the UK and extend their gratitude to them for consistently meeting and exceeding client's expectations. We also thank our loyal clients for their continued trust in our ability to deliver projects of the highest quality on their behalf.

## COMMENTARY (continued)

### DIVIDEND DECLARATION

Notice is hereby given that the directors have declared a final gross dividend of 325 cents per share (2017: 325 cents) payable to all shareholders recorded in the register on 19 October 2018.

In terms of the dividends tax legislation the following information is disclosed:

The dividend is made from income reserves and is subject to dividend withholding tax of 20% which results in a net dividend of 260 cents per share.

The number of shares in issue at date of declaration amount to 59 890 514 (53 200 121 exclusive of treasury shares) and the company's tax reference number is 9999597710.

In order to comply with the requirements of Strate, the following details are relevant:

Last date to trade cum dividend	Tuesday 16 October 2018
Trading ex dividend commences	Wednesday 17 October 2018
Record date	Friday 19 October 2018
Payment date	Monday 22 October 2018

Shares may not be dematerialised or re-materialised between Wednesday, 17 October and Friday 19 October 2018, both dates inclusive.

Shareholders and interested parties are advised that a presentation of the Company's audited consolidated financial results for the year ended 30 June 2018 will be held at Investec's offices in Sandton on Wednesday, 5 September 2018 at 10:00 and at the Norval Foundation Gallery in Cape Town on Thursday 6 September 2018 at 10:30. The presentation will also be made available on the Company's website at [www.wbho.co.za](http://www.wbho.co.za).

**EL Nel**

**CV Henwood**

**MS Wylie**

3 September 2018

**Sponsor:**

Investec Bank Limited

## NOTICE TO THE ANNUAL GENERAL MEETING for the year ended 30 June 2018

Notice is hereby given that the 36th annual general meeting ("AGM") of the shareholders of Wilson Bayly Holmes-Ovcon Limited ("WBHO") ("the company") for the year ended 30 June 2018 will be held at 53 Andries Street, Wynberg, Sandton at 11:00 on Wednesday, 21 November 2018.

Kindly note that meeting participants (including shareholders and proxies) are required to provide satisfactory identification before being entitled to participate in or vote at the AGM. Valid forms of identification are identity documents, driver's licences and passports.

At the AGM, the business to be transacted includes the following special and ordinary resolutions. These are set out in the manner required by the Companies Act of South Africa No 71 of 2008, ("the Act"), as read with the Listings Requirements of the JSE Limited ("JSE Listings Requirements") where the ordinary shares of the company are listed. The meeting is to be participated in, and voted on, by shareholders registered on the record date of Friday, 16 November 2018.

### ELECTRONIC PARTICIPATION

The company intends to offer shareholders reasonable access to attend the AGM through electronic conference call facilities, in accordance with the provisions of the Act. Shareholders wishing to participate in the AGM electronically are required to deliver written notice ("the electronic notice") to the company at 53 Andries Street, Wynberg, Sandton, marked for the attention of Shereen Vally-Kara, the company Secretary, by no later than 09:00 on Friday, 16 November 2018.

In order for the electronic notice to be valid it must contain:

- if the shareholder is an individual, a certified copy of his or her identity document and/or passport;
- if the shareholder is not an individual, a certified copy of a resolution passed by the relevant entity and a certified copy of the identity documents and/or passports of the signatories to the resolution (the resolution must state who is authorised to represent the entity at the AGM via electronic communication); and
- a valid e-mail address and/or facsimile number (the contact address/number).

Voting on shares will not be possible via electronic communication. Shareholders participating electronically and wishing to vote, will need to be represented at the AGM, either in person, by proxy or by letter of representation.

The company shall use all reasonable endeavours to notify shareholders, who have delivered a valid electronic notice at its contact address/number, of the relevant details through which shareholders can participate via electronic communication on or before 16:00 on Friday, 16 November 2018.

### PRESENTATION OF ANNUAL FINANCIAL STATEMENTS

The annual financial statements of the company and its subsidiaries for the year ended 30 June 2018, as approved by the board of directors of the company, have been distributed as required and will be presented to shareholders at the AGM. Summarised financial statements have been included in this shareholder leaflet and the full audited consolidated financial statements are available online under the Investor section of the company's website at [www.wbho.co.za](http://www.wbho.co.za).

### ORDINARY RESOLUTION NUMBER 1

#### Re-appointment of auditors

RESOLVED, upon the recommendation of the Audit committee, that BDO South Africa Inc. be re-appointed as the independent external auditors of the company and Mrs J Roberts, as the partner, is hereby appointed as the designated auditor to hold office for the ensuing year.

The minimum percentage of voting rights that is required for this resolution to be adopted is 50% (fifty percent) of the voting rights plus 1 (one) vote to cast on the resolution.

**NOTICE TO THE  
ANNUAL GENERAL MEETING** (continued)  
for the year ended 30 June 2018

**ORDINARY RESOLUTION NUMBER 2**

**Election of directors**

To ratify as a separate resolution the election of Ms Karen Merle Forbay and Messrs Andries Jacobus Bester and Hatla Ntene, who were appointed as directors to the board on 1 November 2017.

A brief CV of each of these directors is attached as annexure 1 on page 34 of the shareholder leaflet.

If deemed fit, each director will be re-elected by way of passing the separate ordinary resolutions set out below:

**Ordinary resolution number 2.1**

Appointment of Ms Karen Merle Forbay as a director of the company

RESOLVED that Ms KM Forbay be, and is hereby, appointed as a director of the company.

**Ordinary resolution number 2.2**

Appointment of Mr Andries Jacobus Bester as a director of the company

RESOLVED that Mr AJ Bester be, and is hereby, appointed as a director of the company.

**Ordinary resolution number 2.3**

Appointment of Mr Hatla Ntene as a director of the company

RESOLVED that Mr H Ntene be, and is hereby, appointed as a director of the company.

The minimum percentage of voting rights that is required for this resolution to be adopted is 50% (fifty percent) of the voting rights plus 1 (one) vote to cast on the resolution.

**ORDINARY RESOLUTION NUMBER 3**

**Re-election of directors**

The following director retires by rotation:

- Ms SN Maziya

To re-elect Ms Savannah Nonhlanhla Maziya who retires by rotation and being eligible, offers herself for re-election in terms of the Memorandum of Incorporation (MOI) of the company.

A brief CV of Ms SN Maziya is attached as annexure 1 on page 34 of the shareholder leaflet.

RESOLVED that Ms SN Maziya be, and is hereby, elected as a director of the company.

The minimum percentage of voting rights that is required for this resolution to be adopted is 50% (fifty percent) of the voting rights plus 1 (one) vote to cast on the resolution.

**ORDINARY RESOLUTION NUMBER 4**

**Election of Audit committee members**

RESOLVED, as an ordinary resolution, that the following Audit committee members, all of whom are independent non-executive directors, be appointed by way of separate resolutions for the year ending 30 June 2019:

- Mr AJ Bester (Chairperson)
- Mr RW Gardiner
- Ms SN Maziya
- Ms KM Forbay

A brief CV of each of these members is attached as annexure 1 on page 34 of this shareholder leaflet.

If deemed fit, each member will be re-elected by way of passing the separate ordinary resolutions set out below:

**Ordinary resolution number 4.1**

Appointment of Mr Andries Jacobus Bester as an Audit committee member

RESOLVED that Mr AJ Bester be, and is hereby, appointed as an Audit committee member.

**Ordinary resolution number 4.2**

Appointment of Mr Ross William Gardiner as an Audit committee member

RESOLVED that Mr RW Gardiner be, and is hereby, appointed as an Audit committee member.

**Ordinary resolution number 4.3**

Appointment of Ms Savannah Nonhlanhla Maziya as an Audit committee member

RESOLVED that Ms SN Maziya be, and is hereby, appointed as an Audit committee member.

**Ordinary resolution number 4.4**

Appointment of Ms Karen Merle Forbay as an Audit committee member

RESOLVED that Ms KM Forbay be, and is hereby, appointed as an Audit committee member.

The minimum percentage of voting rights that is required for this resolution to be adopted is 50% (fifty percent) of the voting rights plus 1 (one) vote to be cast on the resolution.

**ORDINARY RESOLUTION NUMBER 5**

**Election of Social and Ethics committee members**

RESOLVED, as an ordinary resolution, that the following Social and Ethics committee members, be appointed by way of separate resolutions for the year ending 30 June 2019:

- Mr H Ntene (Chairperson)
- Mr RW Gardiner
- Ms KM Forbay
- Ms S Vally-Kara (Executive)
- Mr AC Logan (Executive)
- Mr SN Gumede (Executive)

A brief CV of each of these members is attached as annexure 1 on page 34 of this shareholder leaflet.

If deemed fit, each member will be re-elected by way of passing the separate ordinary resolutions set out below:

**Ordinary resolution number 5.1**

Appointment of Mr Hatla Ntene as a Social and Ethics committee member

RESOLVED that Mr H Ntene be, and is hereby, appointed as a Social and Ethics committee member.

**Ordinary resolution number 5.2**

Appointment of Mr Ross William Gardiner as a Social and Ethics committee member

RESOLVED that Mr RW Gardiner be, and is hereby, appointed as a Social and Ethics committee member.

**Ordinary resolution number 5.3**

Appointment of Ms Karen Merle Forbay as a Social and Ethics committee member

RESOLVED that Ms KM Forbay be, and is hereby, appointed as a Social and Ethics committee member.

**NOTICE TO THE ANNUAL GENERAL MEETING** (continued)  
for the year ended 30 June 2018

**Ordinary resolution number 5.4**

Appointment of Ms Shereen Vally-Kara as a Social and Ethics committee member

RESOLVED that Ms S Vally-Kara be, and is hereby, appointed as a Social and Ethics committee member.

**Ordinary resolution number 5.5**

Appointment of Mr Andrew Christopher Logan as a Social and Ethics committee member

RESOLVED that Mr AC Logan be, and is hereby, appointed as a Social and Ethics committee member.

**Ordinary resolution number 5.6**

Appointment of Mr Samuel Noel Gumede as a Social and Ethics committee member

RESOLVED that Mr SN Gumede be, and is hereby, appointed as a Social and Ethics committee member.

The minimum percentage of voting rights that is required for this resolution to be adopted is 50% (fifty percent) of the voting rights plus 1 (one) vote to be cast on the resolution.

**ORDINARY RESOLUTION NUMBER 6**

**Endorsement of remuneration policy**

RESOLVED, through a non-binding advisory vote, that the remuneration policy of the company, which is available online under the download tab of the Governance section of the company's website at [www.wbho.co.za/governance](http://www.wbho.co.za/governance), be endorsed excluding the remuneration of the non-executive directors and the members of committees.

**ORDINARY RESOLUTION NUMBER 7**

**Endorsement of remuneration policy and implementation report**

RESOLVED, through a non-binding advisory vote, that the remuneration policy and implementation report of the company, which is included in the integrated report, be endorsed.

In terms of the King IV Report on Corporate Governance for South Africa 2016, a separate advisory vote should be obtained from shareholders on the annual remuneration policy and implementation report of the company. The vote allows shareholders to express their views on the remuneration policies adopted and the implementation thereof, but will not be binding on the company.

**ORDINARY RESOLUTION NUMBER 8**

**General authority to directors to allot and issue authorised, but unissued, ordinary shares**

RESOLVED, after providing for the shares reserved for the purpose of the share scheme of the company, that the balance of unissued ordinary shares be placed under the control of the directors, who are hereby authorised to allot and issue these shares at such times and on such terms as they may decide, subject to the Act and JSE Listings Requirements, provided that any shares issued in terms of this authority shall not exceed 5% of the issued share capital of the company prior to such issue. The existing authority granted by the shareholders at the previous AGM is proposed to be renewed at this AGM.

The minimum percentage of voting rights that is required for the resolution to be adopted is 50% (fifty percent) of the voting rights plus 1 (one) vote to be cast on each resolution.

**ORDINARY RESOLUTION NUMBER 9**

**Directors' authority to implement special and ordinary resolutions**

RESOLVED, as an ordinary resolution, that each and every director and/or Company Secretary of the company be, and is hereby, authorised to do all such things and sign all such documents as may be necessary for, or incidental to, the implementation of the resolutions passed at this meeting.

The minimum percentage of voting rights that is required for this resolution to be adopted is 50% (fifty percent) of the voting rights plus 1 (one) vote to be cast on the resolution.

**SPECIAL RESOLUTION NUMBER 1**

**Approval of directors' fees for non-executive directors**

RESOLVED, as a special resolution, that the following remuneration be payable per annum to non-executive directors of the company with effect from 1 October 2018.

	FY18 R	FY19 R
Lead Independent director	332 500	352 500
Non-executive director	208 200	220 700
Chairman of Audit committee	315 600	334 600
Chairman of Risk Committee	154 200	163 500
Chairman of Remuneration committee	154 200	163 500
Chairman of Social and ethics committee	154 200	163 500
Committee members (per meeting)	28 750	30 500

**Reasons for and effects of special resolution number 1**

The reason for, and effect of, this special resolution is to obtain shareholder approval of directors' fees in advance by way of special resolution as required by the Companies Act.

The minimum percentage of voting rights that is required for this resolution to be adopted is 75% (seventy-five percent) of the voting rights to be cast on the resolution.

**SPECIAL RESOLUTION NUMBER 2**

**Financial assistance to directors, prescribed officers, employee share scheme beneficiaries and related or inter-related companies and corporations**

RESOLVED, as a special resolution, that the board of directors of the company may, to the extent required by, and subject to, sections 44 and 45 of the Act and the requirements (if applicable) of the MOI of the company; and JSE Listings Requirements, authorise the company to provide direct or indirect financial assistance to a director or prescribed officer of the company or of a related or inter-related company, or to a related or inter-related company or corporation, or to a member of a related or inter-related corporation, or to any beneficiary participating in any company share incentive scheme, or to a person related to any such company, corporation, director, prescribed officer, beneficiary or member at any time during the period commencing on the date of passing of this resolution and ending at the next AGM of the company.

**Reasons and effects of special resolution number 2**

Notwithstanding the title of section 45 of the Act, being "loans or other financial assistance to directors", on a proper interpretation, the body of the section may also apply to financial assistance provided by a company to related or inter-related companies and corporations, including, among others, its subsidiaries, for any purpose. Furthermore, section 44 of the Act may also apply to financial assistance provided by a company to a related or inter-related company, for the purpose of, or in connection with, the subscription of any option, or any securities, issued or to be issued by the company or a related or inter-related company, or for the purchase of any securities of the company or a related or inter-related company.

Both sections 44 and 45 of the Act state, among other things, that the particular financial assistance must be provided only pursuant to a special resolution of the shareholders adopted within the same year. Such assistance approved either for the specific recipient or, generally for a category of potential recipients, including the specific recipient within that category and the board of directors must be satisfied that:

- a. Immediately after providing the financial assistance, the company would satisfy the solvency and liquidity test as contemplated in the Act; and
- b. The terms under which the financial assistance is proposed to be given are fair and reasonable to the company.

**NOTICE TO THE ANNUAL GENERAL MEETING** (continued)  
for the year ended 30 June 2018

Sections 44 and 45 contain exemptions in respect of employee share schemes that satisfy the requirements of section 97 of the Act. To the extent that any company share incentive scheme does not satisfy such requirements, financial assistance (as contemplated in sections 44 and 45) to be provided under any such scheme will, among others, also require approval by special resolution. Accordingly, special resolution number 2 authorises financial assistance to any of the directors or prescribed officers of the company, or any person related to any of them or to any company or corporation related or inter-related to them, or to any other person who is a beneficiary of any of the company share incentive schemes, in order to facilitate their participation in any such scheme that does not satisfy the requirements of section 97 of the Act.

The minimum percentage of voting rights that is required for this resolution to be adopted is 75% (seventy-five percent) of the voting rights to be cast on the resolution.

**SPECIAL RESOLUTION NUMBER 3**

**General authority to repurchase company shares**

RESOLVED, as a special resolution, that the company hereby approves, as a general approval, the acquisition by the company or any of its subsidiaries, from time to time, of the issued shares of the company, upon such terms and conditions and in such amounts as the directors of the company may determine, but subject to the MOI of the company, the provisions of the Companies Act of South Africa and the JSE Listings Requirements as presently constituted or as amended, provided that:

- a. the acquisition by the company and its subsidiaries of shares in the company may not, in the aggregate, exceed in any one financial year, 5% (five percent) of the issued share capital of the company of the class of shares acquired from the date of the grant of this general approval
- b. any such acquisition of shares shall be effected through the order book operated by the JSE trading system or other manner approved by the JSE and done without any prior understanding or arrangement between the company or its subsidiaries and the counterparty;
- c. the general approval shall only be valid until the next AGM of the company or for 15 (fifteen) months from the date of passing of this special resolution, whichever period is shorter;
- d. in terms of this authority, a paid press announcement shall be published as soon as the company and/or its subsidiaries has/have acquired shares constituting, on a cumulative basis, 3% (three percent) of the number of shares of the class of shares acquired in issue at the time of granting of this general approval, as well as for each 3% (three percent) in aggregate of the initial number of that class of shares acquired thereafter. The announcement shall contain full details of such acquisitions as required by paragraph 11.27 of the JSE Listings Requirements;
- e. in determining the price at which the company's shares are acquired by the company or its subsidiaries in terms of this general approval, the maximum price at which such shares may be acquired may not be greater than 10% (ten percent) above the weighted average of the market value at which such shares are traded on the JSE, as determined over the 5 (five) business days immediately preceding the date of the acquisition of such shares by the company or its subsidiaries;
- f. a resolution passed by the board of directors of the company authorising the repurchase, that the company passed the solvency and liquidity test and that, since the test was done, there have been no material changes to the financial position of the company;
- g. the company and/or its subsidiaries may not repurchase any shares in terms of this authority during a prohibited period, as defined in the JSE Listings Requirements, unless the company and/or its subsidiaries has in place a repurchase programme, where dates and quantities of shares to be traded during the prohibited period are fixed and full details of the programme have been disclosed to the JSE Limited, in writing, prior to the commencement of the prohibited period; and
- h. the company will ensure that its sponsor will provide the necessary letter on the adequacy of the working capital in terms of the JSE Listings Requirements, prior to the commencement of the purchase of the shares of the company on the open market.

**Reason for and effect of special resolution number 3**

The reason for, and effect of, this special resolution is to grant the company and/or its subsidiaries a general authority to facilitate the acquisition by the company and/or its subsidiaries of the company's own shares. This general authority shall be valid until the next AGM of the company or until the variation or revocation of such general authority by special resolution at any subsequent general meeting of the company, whichever is earlier, provided that this general authority shall not extend beyond 15 months from the date of the passing of this special resolution.

The minimum percentage of voting rights that is required for this resolution to be adopted is 75% (seventy-five percent) of the voting rights to be cast on the resolution.

**TO TRANSACT SUCH OTHER BUSINESS THAT MAY BE TRANSACTED AT AN AGM**

**General instructions and information**

Details of:

- a. the directors and management of the company are available online under the Governance section of the company's website at [www.wbho.co.za/governance](http://www.wbho.co.za/governance);
- b. the directors' shareholding in the company can be found in note 23 of the full audited consolidated financial statements available online under the Investor section of the company's website at [www.wbho.co.za/investors](http://www.wbho.co.za/investors);
- c. the share capital of the company can be found on page 12 of the full audited consolidated financial statements available online under the Investor section of the company's website at [www.wbho.co.za/investors](http://www.wbho.co.za/investors); and
- d. an analysis of the shareholders (including an analysis of the beneficial shareholders) can be found in annexure 3 of the full audited consolidated financial statements.

There are no material changes to the financial or trading position of the company. Other than the Cape Town Studia meeting and the N17 road tender that have been referred to the Competition tribunal, a civil damages claim from the City of Cape Town on a consequence of the outcome of the Competition Commission's investigation into the industry, there are no material, legal or arbitration proceedings, pending or threatened.

The directors, whose details are published online, collectively and individually accept full responsibility for the accuracy of the information given and certify that, to the best of their knowledge and belief, there are no facts that have been omitted which would make any statement false or misleading, and that all reasonable enquiries to ascertain such facts have been made and that this shareholder leaflet and notice contain all information required by law and the JSE Listings Requirements.

All shareholders are encouraged to attend, speak and vote at the annual general meeting.

**EXPLANATORY NOTES**

**Ordinary resolution number 1**

Reappointment of auditors

In terms of section 90(1) of the Act, each year at its AGM, the company must appoint an auditor who complies with the requirements of section 90(2) of the Act. Following a detailed review, which included an assessment of its independence, the Audit committee of the company has recommended that BDO South Africa Inc. be reappointed as the independent external auditors of the company.

**Ordinary resolution number 2**

*Election of directors*

In terms of the MOI of the Company, all directors shall be elected by an ordinary resolution of the shareholders at a general or annual general meeting. As such, the interim appointment of Ms K Forbay and Messrs AJ Bester and H Ntene as independent non-executive directors of the Company is to be ratified by the shareholders.

**Ordinary resolution number 3**

*Re-election of directors*

In terms of the MOI of the company, 1/3 (one third) of the non-executive directors shall retire from office at each AGM. The first non-executive directors to retire at each AGM shall be the first vacancies filled or additional directors appointed since the last AGM, followed by those who have held office for the longest period since their last election. For avoidance of doubt, in determining the number of non-executive directors to retire, no account shall be taken of any executive directors.

**NOTICE TO THE  
ANNUAL GENERAL MEETING** (continued)  
for the year ended 30 June 2018

The board, through the Nomination committee, has evaluated the past performance and contribution of the retiring non-executive directors and recommends their re-election.

**Ordinary resolution number 4**

*Appointment of members of the Audit committee*

The members of the Audit committee have been nominated by the board for election in terms of section 94(2) of the Act. The board has reviewed the proposed composition of the Audit committee against the requirements and the regulations of the Act and has confirmed that, if all the individuals referred to above are elected, the committee will comply with the relevant requirements and have the necessary knowledge, skills and experience to enable it to perform its duties in terms of the Act.

**Ordinary resolution number 5**

*Election of Social and Ethics committee members*

In terms of section 72(4) read in conjunction with Regulation 43, of the Act, certain companies are required to appoint a social and ethics committee, to discharge those responsibilities and functions as set out in Regulation 43(5) of the Act.

Regulation 43(2) required the company to appoint a social and ethics committee, other than the first social and ethics committee, which must be appointed by the board (Regulation 43(3)).

The nomination committee and the board have confirmed that the social and ethics committee complies with the relevant requirements of the Act and that, if all the individuals referred to above are elected, the committee will comply with the relevant requirements and have the necessary knowledge, skills and experience to enable it to perform its duties in terms of the Act.

**Ordinary resolution number 6 and 7**

*Endorsement of the remuneration policy and endorsement of remuneration policy implementation report*

The King IV Report on Corporate Governance for South Africa 2016 requires that companies annually table their remuneration policy and implementation report to shareholders for a separate non-binding advisory vote at the AGM. This vote enables shareholders to express their views on the remuneration policies adopted and the implementation of such policies.

Ordinary resolution number 6 and 7 are of an advisory nature only and failure to pass this resolution will, therefore, not have any legal consequences.

**Ordinary resolution number 8**

*Approval for the issue of authorised but unissued ordinary shares*

In terms of the MOI of the company, read with the JSE Listings Requirements, the shareholders of the company may authorise the directors to, inter alia, issue any unissued ordinary shares and/or grant options over them, as the directors at their discretion think fit.

The existing authority granted by the shareholders at the previous AGM is proposed to be renewed at this AGM. The authority will be subject to the provisions of the Act and the JSE Listings Requirements. The aggregate number of ordinary shares capable of being allotted and issued in terms of this resolution, other than in terms of the company's share or other employee incentive schemes, shall be limited to 5% of the number of the ordinary shares in issue as at 30 June 2018.

The directors seek an annual review of this authority in accordance with best practice. The directors have no current plans to utilise this authority, but wish to ensure, by having it in place, that the company has the flexibility to take advantage of any business opportunity that may arise in future.

**ENTITLEMENT TO ATTEND AND VOTE AT THE AGM IN PERSON OR BY PROXY**

Holders of certificated shares (ie shares that have not been dematerialised) or holders of shares registered as "own name dematerialised shares" (ie shares specifically held by the Central Securities Depository Participant (CSDP) in one's own name on the sub-register of the company) may attend and vote at the AGM.

Alternatively, the holder may appoint a proxy (who need not also be a shareholder of the Company) to attend, participate in and speak and vote on the holder's behalf at the AGM. To appoint a proxy, the holder must complete and return the attached form of proxy, before the proxy may exercise any rights on behalf of the shareholder at the AGM.

The form must be returned to the registered office of the company or to the transfer secretaries, Computershare Investor Services Proprietary Limited, the details of which are set out on page 36 of this shareholder leaflet, by no later than 11:00 on Tuesday 20 November 2018, being 24 (twenty four) hours prior to the time appointed for the holding of the AGM.

Please note that the proxy may delegate his/her authority to act on the holder's behalf to another person, subject to the restrictions set out in the attached form of proxy.

Please note that if one is the owner of dematerialised shares (ie the paper share certificates representing the shares which have been replaced with electronic records of ownership under the JSE's Share Transactions Totally Electronic (STRATE) held through a CSDP or broker and are not registered as an "own name dematerialised shareholder"), then the holder is not a registered shareholder of the company, but the CSDP or broker (or their nominee) would be.

Accordingly, in these circumstances, subject to the mandate between the shareholder and the CSDP or broker (or their nominee), as the case may be:

- a. if the shareholder wishes to attend the AGM they must contact the CSDP or broker (or their nominee), and obtain the relevant letter of representation from it; alternatively
- b. if the shareholder is unable to attend the AGM, but wishes to be represented at the meeting, contact the CSDP or broker (or their nominee) and furnish it with the voting instructions in respect of the AGM and/or request it to appoint a proxy. The holder should not complete the attached form of proxy. The instructions must be provided in accordance with the mandate between the shareholder and the CSDP or broker, within the time period required by the CSDP or broker.

CSDPs, brokers or their nominees, recorded in the sub-register of the company as holders of dematerialised shares held on behalf of an investor/beneficial owner in terms of STRATE should, when authorised in terms of their mandate or instructed to do so by the owner on behalf of whom they hold dematerialised shares in the Company, vote by either appointing a duly authorised representative to attend and vote at the AGM or by completing the attached form of proxy in accordance with the instructions thereon and returning it to the registered office of the company or to the transfer secretaries, Computershare Investor Services Proprietary Limited, the details of which are set out on page 36 of this shareholder leaflet, by no later than 11:00 on Tuesday, 20 November 2018, being 24 (twenty four) hours prior to the time appointed for the holding of the AGM.

Shareholders of the company that wish to participate in the AGM should note that any shareholder that is a company may authorise any person to act as its representative at the AGM. Please also note that section 63(1) of the Companies Act, requires that any person wishing to participate in the AGM, including the aforementioned representative, must provide satisfactory identification before they may so participate.

beneficial owner in the sub register on whose behalf they are voting and return a copy of the instruction from such owner to the Company Secretary or to the transfer secretaries, Computershare Investor Services Proprietary Limited, Rosebank Towers, 15 Biermann Avenue, Rosebank, 2196, together with this form of proxy.

8. Any alteration or correction made to this form of proxy must be initiated by the signatory/ies, but may not be accepted by the Chairperson.
9. A minor must be assisted by his/her parent or guardian unless the relevant documents establishing his/her legal capacity are produced or have been registered by the Company Secretary.

## ANNEXURE 1

### DIRECTOR'S CVs

#### Ross Gardiner \*\*\* (54)

Joined WBHO board: 2014

Independent non-executive director

Chairperson of the Risk Committee

Member of the Audit Committee

Member of the Social & Ethics Committee

Member of the Remuneration Committee

Member of the Nomination Committee

BSc Eng (Mining and Petroleum)

Ross was appointed to the board of Wilson Bayly Holmes-Ovcon Limited on 23 January 2014. After graduating from Strathclyde University in the United Kingdom, Ross spent a decade on the South African coal mines. He then worked in investment banking for a period of thirteen years. During his career, Ross has also fulfilled the role of a senior consultant at a mining consultancy firm before he joined a venture capital firm investing primarily in early stage African mining projects across a spectrum of commodities. Ross has had involvement in Credit Risk at one of South Africa's largest banking groups.

#### Andries Jacobus (Cobus) Bester (58)

Joined WBHO board: 2017

Non-executive Independent Director

Chairperson of the Audit Committee

Member of the Risk Committee

Member of the Nomination Committee

Bcomm (ACC) Hons, CA(SA)

Cobus started his career in the construction industry as a Financial Manager at Basil Read and retired as the Chief Financial Officer of Murray & Roberts in April 2017. He held several Executive Director positions at Concor Holdings and Murray and Roberts Limited. His experience in the Construction industry spans over 30 years.

#### Karen Merle Forbay (48)

Joined WBHO board: 2017

Independent non-executive director

Member of the Social and Ethics Committee

Member of the Audit Committee

Member of the Risk Committee

Member of the Nomination Committee

B Com, B com (Economics & Finance) Hons, B Com

(Accounting) Hons, Hdip (Tax), Post Grad Dipl

(Leadership)

Karen held a variety of senior positions at Transnet, in Treasury, Finance, Marketing and Capital Projects. Her experience spans across many disciplines and she currently consults on property and financial matters.

#### Savannah Maziya (50)

Joined WBHO board: 2006

Independent non-executive director

Chairperson of the Remuneration Committee

Member of the Audit Committee

Member of the Risk Committee

Member of the Nomination Committee

BA (Hons) MBA

Savannah is the group CEO of Bunengi Holdings, a company with mining, infrastructure, healthcare and agricultural divisions. She previously occupied the position of CEO of African Broadcast Network (a large TV network in Africa with over 120 million viewers). Savannah works all over the African continent.

#### Hatla Ntene (63)

Joined WBHO board: 2017

Independent non-executive director

Chairperson of the Social and Ethics Committee

Member of the Remuneration Committee

Member of the Nomination Committee

B.Sc (Surv), Dip.Con. Econ, Dip.Civ.Eng,

PROS, PMAQS

Hatla is a Professional Registered Quantity Surveyor. He was a director and partner of the well known quantity surveying firm, Farrow Laing Ntene. He has served as an executive and non-executive director of property related companies both in RSA and internationally. His experience in the Construction industry spans over 30 years

#### Michael (Mike) Stanley Wylie (68)

Joined WBHO board: 1994

Executive Chairman

Member of the Nomination Committee

Pr Eng, BSc (Eng), BCom (Hons)

Mike joined WBHO three years after graduating from the University of Cape Town in 1975. He was appointed managing director of the building and civil engineering division in 1988 and assumed the role of joint CEO and chairman in 2002 and relinquished his role as CEO but retained the position of chairman from 2008.

#### Shereen Vally-Kara (57)

Joined WBHO board: 2007

Group Company Secretary

Member of the Social and Ethics Committee

ACIS

Shereen joined WBHO Construction (Pty) Limited on 1 June 2007 and was appointed as company secretary to the Wilson Bayly Holmes – Ovcon Limited board on 24 October 2007. In addition to obtaining a certificate as a chartered secretary in 1994, she has completed the management advancement programme at Wits Business School in 1996 and received a certificate in corporate governance from the University of Johannesburg.

#### Andrew Christopher Logan (44)

Joined WBHO board: 2013 (Social and Ethics Committee)

Financial Director: Africa

Member of the Social and Ethics Committee

Bcompt (Hons), CA(SA)

Andrew joined WBHO in 2003 after completing his articles. He was appointed as a Financial Director of the Roads & Earthworks division in 2006 and thereafter as a Financial Director of the Building & Civil Engineering division in 2008. In 2009 he was appointed to his current position as Financial Director of WBHO's full Africa operations including South Africa.

#### Samuel Noel Gumede (45)

Joined WBHO board: 2017 (Social and Ethics Committee)

Group Legal Counsel

Member of the Social and Ethics Committee

BA, LLB, LLM (Wits)

Sam started his career with Werksmans Attorneys after graduating from the University of the Witwatersrand and became a partner in 2003. In 2006, Sam joined Webber Wentzel as a Partner where he stayed for close on 15 years. In 2015 Sam joined WBHO as the head of Group Legal Counsel. In 2018 Sam was made a director of the board of WBHO Construction (Pty) Ltd, the group's main operating company.

## ADMINISTRATION

### WILSON BAYLY HOLMES-OVCON LIMITED

(Incorporated in the Republic of South Africa)  
Registration number 1982/011014/06  
Share code: WBO  
ISIN: ZAE00009932  
(WBHO)

### REGISTERED OFFICE AND CONTACT DETAILS

53 Andries Street  
Wynberg, Sandton, 2090  
PO Box 531  
Bergvlei 2012  
Telephone: +27 11 321 7200  
Fax: +27 11 887 4364  
Website: www.wbho.co.za  
Email: wbhoho@wbho.co.za

### COMPANY SECRETARY

Shereen Vally-Kara  
ACIS

### AUDITORS

BDO South Africa Inc.

### TRANSFER SECRETARIES

Computershare Investor Services Proprietary Ltd  
Rosebank Towers  
15 Biermann Ave  
Rosebank  
Johannesburg 2196  
South Africa  
Telephone: +27 11 370 5000  
Fax: +27 11 370 5271

### SPONSOR

Investec Bank Limited

## FORM OF PROXY

for the year ended 30 June 2018

### WILSON BAYLY HOLMES – OVCON LIMITED

(Incorporated in the Republic of South Africa)  
(Registration number 1982/011014/06)  
Share code: WBO ISIN: ZAE000009932  
(WBHO)

This form of proxy is not to be used by beneficial owners of shares who have dematerialised their shares through a Central Securities Depository Participant (CSDP) or broker, unless the shareholder is recorded on the sub-register as an "own name dematerialised shareholder". Generally, a shareholder is not an "own name dematerialised shareholder" unless they have specifically requested their CSDP to record them as the holder of the shares in their own name in the sub-register of WBHO.

This form of proxy is only for use by certificated, own name dematerialised shareholders and CSDPs or brokers (or their nominees) registered in the sub-register of WBHO as the holder of dematerialised ordinary shares.

Each shareholder entitled to attend and vote at the AGM is entitled to appoint a proxy, who need not be a shareholder of the company, to attend, participate in and speak and vote in place of that shareholder at the AGM, and at any adjournment thereafter. The record date is Friday, 16 November 2018.

Please note the following:

- The appointment of your proxy may be suspended at any time to the extent that you choose to act directly and in person in the exercise of your rights as a shareholder at the AGM.
- The appointment of the proxy is revocable.
- You may revoke the proxy appointment by cancelling it in writing, or making a later inconsistent appointment of a proxy, and delivering a copy of the revocation instrument to the proxy and to WBHO.

I/We (block letters) \_\_\_\_\_

Of \_\_\_\_\_

Telephone work: \_\_\_\_\_ Telephone home: \_\_\_\_\_

being the holder/s of \_\_\_\_\_ ordinary shares in WBHO, hereby appoint (refer to note 1)

1. \_\_\_\_\_ or failing him/her,
2. \_\_\_\_\_ or failing him/her,
3. the Chairman of the AGM, as my/our proxy to attend, speak, vote and act for me/us on my/our behalf at the AGM, which will be held for the purpose of considering and, if deemed fit, passing the resolutions to be proposed thereat and at any adjournment thereof and to vote for or against such resolutions or to abstain from voting in respect of the shares in the issued capital of WBHO registered in my/our name/s, in accordance with the following instructions (refer to note 3).

My/our proxy may delegate to another person his/her authority to act on my/our behalf at the AGM, provided that my/our proxy:

- a. may only delegate his/her authority to act on my/our behalf at the general meeting to a director of WBHO; and
- b. must provide written notification to the transfer secretaries of WBHO, namely Computershare Investor Services Proprietary Limited, of the delegation by my/our proxy of his/her authority to act on my/our behalf at the general meeting by no later than 11:00 on Tuesday, 20 November 2018, being 24 (twenty-four) hours before the general meeting to be held at 11:00 on Wednesday, 21 November 2018; and
- c. must provide to his/her delegee a copy of his/her authority to delegate his/her authority to act on my/our behalf at the general meeting.

**FORM  
OF PROXY** (continued)  
for the year ended 30 June 2018

**NOTES TO THE  
FORM OF PROXY**  
for the year ended 30 June 2018

	Number of votes (one vote per ordinary share)		
	For	Against	Abstain
Ordinary resolution number 1: Re-appointment of the auditors			
Ordinary resolution number 2.1: Election of Ms KM Forbay as director			
Ordinary resolution number 2.2: Election of Ms AJ Bester as director			
Ordinary resolution number 2.3: Election of Ms H Ntene as director			
Ordinary resolution number 3: Re-election of Ms NS Maziya as director			
Ordinary resolution number 4.1: Appointment of Mr AJ Bester as Audit committee member			
Ordinary resolution number 4.2: Appointment of Mr RW Gardiner as Audit committee member			
Ordinary resolution number 4.3: Appointment of Ms SN Maziya as Audit committee member			
Ordinary resolution number 4.4: Appointment of Ms KM Forbay as Audit committee member			
Ordinary resolution number 5.1: Appointment of Mr H Ntene as Social and Ethics committee Chairman			
Ordinary resolution number 5.2: Appointment of Mr RW Gardiner as Social and Ethics committee member			
Ordinary resolution number 5.3: Appointment of Ms KM Forbay as Social and Ethics committee member			
Ordinary resolution number 5.4: Appointment of Ms S Vally-Kara as Social and Ethics committee member			
Ordinary resolution number 5.5: Appointment of Mr AC Logan as Social and Ethics committee member			
Ordinary resolution number 5.6: Appointment of Mr SN Gumede as Social and Ethics committee member			
Ordinary resolution number 6: Endorsement of remuneration policy			
Ordinary resolution number 7: Endorsement of remuneration policy and Implementation report			
Ordinary resolution number 8: Placing unissued shares under the control of the directors			
Ordinary resolution number 9: Directors' authority to implement special and ordinary resolutions			
Special resolution number 1: Approval of directors' fees for 2018/2019 financial year			
Special resolution number 2: Authority to provide financial assistance in terms of section 44 and 45 of the Act			
Special resolution number 3: General approval to repurchase company Shares			

Insert an 'X' in the relevant spaces above according to how you wish your votes to be cast. If you wish to cast your votes in respect of a lesser number of shares than you own in the company, insert the number of shares held in respect of which you desire to vote (see note 3).

Signed at \_\_\_\_\_ on \_\_\_\_\_ 2018

Signature \_\_\_\_\_

(Authority of signatory to be attached if applicable – refer note 7)

Assisted by me (where applicable – refer note 9) \_\_\_\_\_ Telephone: \_\_\_\_\_

Please also read the notes overleaf.

**SUMMARY OF SHAREHOLDERS' RIGHTS IN RESPECT OF PROXY APPOINTMENTS AS CONTAINED IN SECTION 58 OF THE 2008 COMPANIES ACT**

- The person whose name stands first on the form of proxy and who is present at the AGM will be entitled to act as a proxy to the exclusion of those whose names follow thereafter.
- If no proxy is inserted in the spaces provided, then the Chairperson shall be deemed to be appointed as the proxy to vote or abstain as the Chairperson deems fit.
- A shareholder's instructions to the proxy must be indicated by the insertion of the relevant number of votes exercisable by that shareholder in the appropriate box provided. If there is no clear indication as to the voting instructions to the proxy, the form of proxy will be deemed to authorise the proxy to vote or to abstain from voting at the AGM as he/she deems fit in respect of the entire shareholder's votes exercisable thereat.
- A shareholder or his/her proxy is not obliged to use all the votes exercisable by the shareholder or by his/her proxy, but the total of the votes cast and in respect of which abstention is recorded may not exceed the total of the votes exercisable by the shareholder or by his/her proxy. A proxy shall be entitled to demand that voting take place on a poll.
- Form of proxy must be lodged at the registered office of the company, situated at 53 Andries Street, Wynberg, 2090 or posted to the Company Secretary at PO Box 531, Bergvlei, 2012, or lodged with or posted to the transfer secretaries, Computershare Investor Services Proprietary limited, Rosebank Towers, 15 Biermann Avenue, Rosebank, 2196.

Please note the revocation of a proxy appointment constitutes a complete and final cancellation of your proxy's authority to act on your behalf as of the later of (i) the date stated in the revocation instrument, if any, or (ii) the date on which the revocation instrument was delivered to the company and the proxy as aforesaid;

- If this form of proxy has been delivered to the company, as long as that appointment remains in effect, any notice that is required by the Companies Act No 71 of 2008 for the MOI of the company to be delivered by the company to you or your proxy or proxies, if you have directed the company to do so, in writing and paid any reasonable fee charged by the company for doing so;
  - Your proxy is entitled to exercise, or abstain from exercising, any voting right of yours at the AGM, but only as directed by you on this form of proxy;
  - The appointment of your proxy remains valid until the end of the AGM or any adjournment or postponement thereof or for a period of six months, whichever is shortest, unless it is revoked by you before then on the basis set out above.
- Forms of proxy must be received or lodged by no later than 11:00 on Tuesday, 20 November 2018, being no later than 24 (twenty-four) hours before the AGM to be held at 11:00 on Wednesday, 21 November 2018.
  - Documentary evidence establishing the authority of a person signing this form of proxy in a representative capacity must be attached to this form of proxy unless previously recorded by the Company Secretary or waived by the Chairperson of the AGM. CSDPs or brokers registered in the sub register of the company voting on instructions from beneficial owners of shares registered in the sub register of the company, are requested that they identify the beneficial owner in the sub register on whose behalf they are voting and return a copy of the instruction from such owner to the Company Secretary or to the transfer secretaries, Computershare Investor Services Proprietary Limited, Rosebank Towers, 15 Biermann Avenue, Rosebank, 2196, together with this form of proxy.
  - Any alteration or correction made to this form of proxy must be initiated by the signatory/ies, but may not be accepted by the Chairperson.
  - A minor must be assisted by his/her parent or guardian unless the relevant documents establishing his/her legal capacity are produced or have been registered by the Company Secretary.

